**Inside Sales / Showroom Consultant**

**Ideal candidates must possess the following:**

* Sales / Showroom experience with a history of kitchen and bath
* Exceptional communications skills, both verbal and written
* Welcome clients and explain & show products and services
* Ability to listen and translate client’s needs into tangible products & closed sales
* Ability to build rapport with clients
* The ability to manage multiple tasks and projects simultaneously
* Granite and/or Quartz experience preferred
* Self-motivation
* Passion for design & ability to sell luxury goods preferred
* Strong negotiation skills

**Responsibilities Include but are not limited to:**

* Ability to qualify clients & establish budgets
* Preparation of Quotations, follow-up and documentation
* Enter and process client orders
* Investigate and resolve customer complaints
* Interest in industry trends & learning new products
* Participation in showroom events
* Showroom upkeep/shared housekeeping tasks

**Benefits Offered:**

* Paid Time Off
* 7 Paid Holidays
* Health, Vision & Dental Insurance Benefits
* 401K with Company Match
* Bonus Program